

# Opportunity Resource Fund A Catalyst for Michigan Communities -

# Small Business Loar



# Our unique funding solutions drive small business!

# Who -

Our goal is to help small businesses and **nonprofits** previously denied by traditional lenders and/or who do not meet traditional underwriting criteria.

# – **How** -

We help businesses succeed by making our funds available at every stage.

- Startup Capital
- Business Expansion
- Inventory
- Working Capital
- Build-Outs
- Short-Term Financing

# What

The terms and amounts of our loans and lines of credit are flexible-most commonly our loans range from \$10,000 to \$250,000 with an average term of five years.

## - Where

OppFund is a statewide organization supporting people across the entire **State** of Michigan. Our loans are available to Michigan based organizations and small businesses operating within the state.

# Where others see challenges | We create possibilities

www.oppfund.org

## - Contact us today! -

#### **Detroit**

7700 2nd Ave. Suite 608 Detroit MI 48202 (313) 964-7300

#### **Grand Rapids**

250 Monroe Ave. Suite 150 Grand Rapids MI 49503 (616) 202-3683

#### Lansing

330 Marshall St. Suite 105 Lansing MI 48912 (517) 372-6001

#### OPPORTUNITY RESOURCE FUND

### SMALL BUSINESS LOAN APPLICATION GUIDELINES

#### REQUESTS MUST MEET AT LEAST TWO OF OPPFUND'S SOCIAL CRITERIA

- Exhibit community control or local self-determination
- Demonstrate alternative business practices (co-ops, worker-owned, land trust)
- Provide employment for low-income and/or low-wealth individuals
- Empower the disadvantaged including woman and minority-owned businesses
- Reinvest in decaying area or reduce blight
- Use ecologically sensitive approaches
- Leverage other resources
- Provide opportunities for partnership, collaboration, and/or cooperative endeavors

#### **ELIGIBLE BORROWERS**

- Nonprofit 501(c)(3) or 501(c)(4) organizations including community development corporations, faith-based institutions, credit unions, and social service agencies.
- For-profit entities, e.g. sole proprietorships, corporations, partnerships, LLCs, or LPs organized in the State of Michigan.
- Current OppFund borrowers provided the outstanding loans are not in any way delinquent or in default.

#### PURPOSE OF THE LOAN

#### Eligible purposes include:

- Small business startup or expansion
- Inventory and working capital to fund planned business expansion
- Nonprofit facility and/or working capital
- Pre-development costs (e.g. legal fees, design costs, appraisals, etc.)
- Build-Out (construction or rehabilitation)
- Bridge and short-term permanent financing

#### **SECURITY**

All loans made by OppFund must be secured.

#### Eligible forms of security may include:

- Real Estate (generally not in excess of 80% of appraised value)
- Inventory
- Equipment (will be discounted from appraised value)
- Accounts Receivable
- Personal Guarantee

#### **TERMS**

Loan amounts range from \$10,000 to \$250,000. Terms are flexible with a wide range of loan amortization and maturities (although generally not beyond five years) and affordable interest rates designed to accommodate the needs of the business.

#### **OWNER EQUITY**

All loans of \$150,000 or less require 10% equity investment by the borrower, and loans in excess of \$150,000 require a 15% equity investment.

#### APPLICATION PROCEDURES

Contact us in **Grand Rapids** (616) 202-3683, **Lansing** (517) 372-6001, or **Detroit** (313) 964-7300 to obtain an application package, learn current timelines for submissions and approvals, and to receive an application package. Please note, all applications will require submission of a complete business plan and technical support is available.

